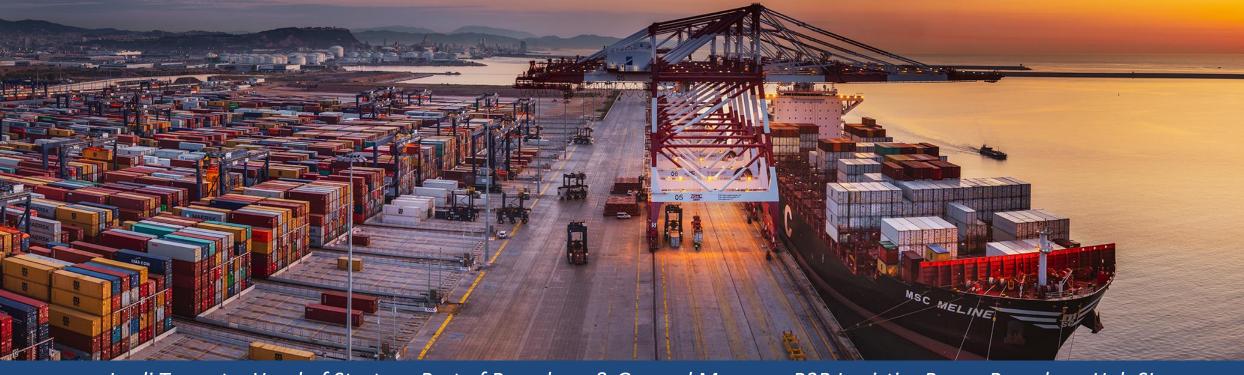


Ports: success & future collaboration

두 항만공사의 성공과 미래 협력



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BIPC 2024 Busan – 24th September 2024



1. BACKGROUND: two ports authorities working together 배경: 두 항만공사의 협력





B2B Logistics was created in 2021 with the purpose of increasing traffic between the two ports and the two regions by offering a **logistics platform of 6,500 m2 in the Logistics Activity Zone of the Port of Barcelona** for Korean exporters willing to distribute to southern Europe and vice versa

An innovative project involving two ports and the governments of Rep of Korea and Spain

2. HOW: offering advanced logistics services in a premium logistics location

방법: 최적의 물류 위치에서 최상의 서비스 제공

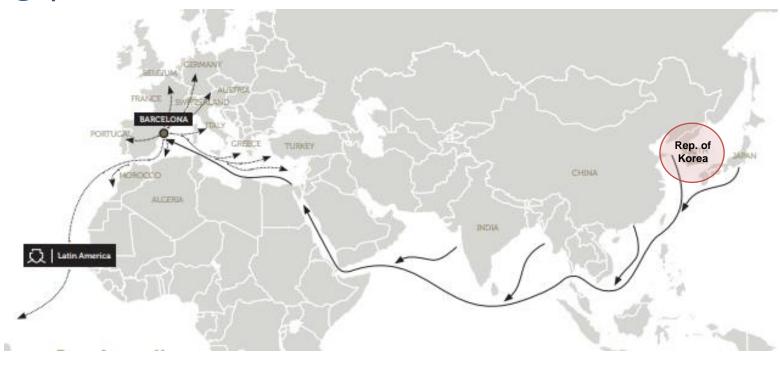
- ➤ Through a warehouse in the Logistics Activity Zone, Port of Barcelona
- Managed by a Korean logistics operator:
 Taewoong Logistics / TGL Spain
 (previously also by FM Logistic)
- ➤ Integrated in KOTRA's logistics network in Spain. Support to small & medium Korean exporters
- > Customs & VAT assistance
- ➤ Sea & air transportation, land & rail distribution, logistics services, bonded warehouse, food storage warehouse,...
- Support to industrial & logistics investments





3. RESULTS: increasing connectivity and traffics Busan - Barcelona 경과: 부산-바르셀로나 연결성 및 물동량 증가

- ➤ In 2023, export container traffic from Busan to Barcelona increased 46% reaching 22,911 full TEUS
- Port of Barcelona is the first Spanish port for traffic of goods with Rep. of Korea, in value (with €4,524 million & share of 31%) and in volume (with 518,000 tons & share of 38%)
- Increased Korean industrial & logistics investments: Lotte Energy Materials, Hyundai Mobis & Glovis, Taewoong Logistics, Eurise K





connect Port of Busan with Barcelona (3 before)

A daily direct flight between Barcelona and Incheon/ Seoul



4. FUTURE: consolidating Barcelona as an important logistics & industrial hub for Korean companies (despite new disruptions)

미래: 한국 회사들을 위한 주요 물류 & 산업 허브로서의 바르셀로나

Red Sea

MARITIME CONTAINER SERVICES BUSAN - BARCELONA
Alliance/ Service/ TT Suez / TT Good Hope
1. 2M /JADE - AE-11 - SERA 2/ 40 days / 49 days
2. THE Alliance / MD1 / 33 days / 47 days
3. THE Alliance / MD2 / 43 days / 56 days
4. OCEAN Alliance / MED2 -MEX 1-WM2-MX1-AEM2 / 34 days / 43 days
5.HMM/ FIM / 38 days / 58 days

Higher freight rates

Port of Barcelona traffic evolution

- Port of Barcelona traffic is growing
 23% in container traffic in 2024
 (transhipment)
- ➤ Port of Barcelona container traffic with Rep Korea is decreasing -2.3% until August 2024 (container to bulk)
- ➤ 12% increase in B2B Logistics warehouse (until August 2024)



BUSAN BARCELONA HUB





