

## Today's agenda

Α	Environment	Prepared for
В	Technology	
С	The shape of trade	
D	Conclusions and implications for liner shipping	

### Introduction

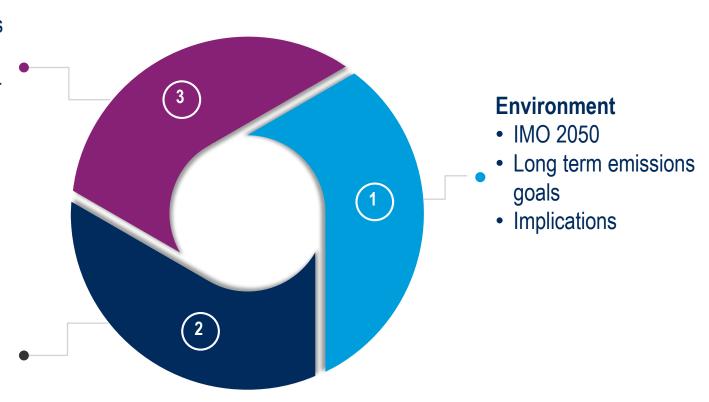
Technology and environment will drive trade patterns and the shape of the future container shipping and ports industries

#### The shape of trade

- Goods and services
- Trade patterns
- Deep sea and intraregional
- Growth

#### **Technology**

- Impact on manufacturing
- Impact on supply chains





## Environmental issues will transform shipping

Shipping is reactive now...

Little pressure from customers (except Oil Majors)

Long lead time for new regulations

Shipping markets are very challenging

Efficacy of new technology is often not clear

Reliant on research, yards and Class

#### ...but

- Society will not in future tolerate any significantly polluting industry
- Pressure on the shipping industry will increase from customers, government and society at large
- Consumers will drive change

## IMO 2020 is just the beginning

# SOx reduction 1st January 2020

- Global: 0.5%
- China coast: 0.1%
- LSFO, scrubbers, LNG, biofuels
- · Fuel availability

40% reduction per tonne mile by 2030

- Energy efficiency improvements
- Slower steaming
- New fuels

50% GHG emission reduction

By 2050

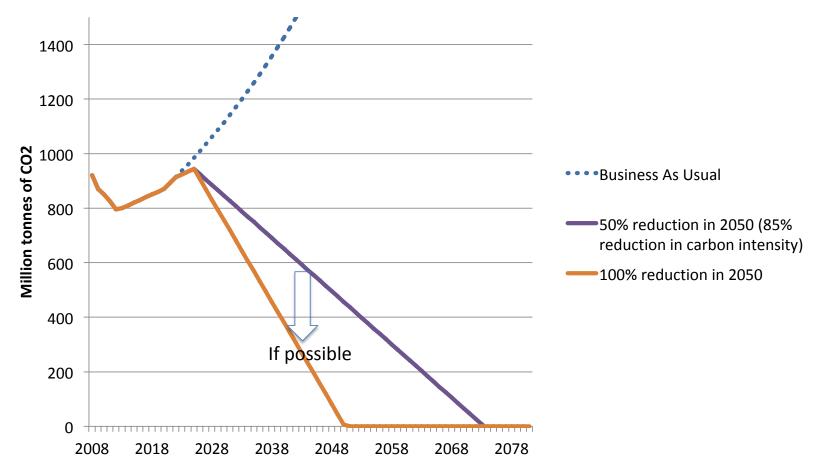
- New engine technology
- LNG, LPG, methanol, biofuel and hydrogen
- Battery systems, fuel cell systems and wind-assisted propulsion

Initial IMO Strategy on reduction of GHG emissions from ships confirms IMO's commitment to reducing GHG emissions from international shipping and, as a matter of urgency, to **phasing them** out as soon as possible in this century.

## Possible pathways

IMO proposes 50% reduction by 2050. If no action is taken shipping emissions will double in that period

#### Pathways for International Shipping's CO2 emissions



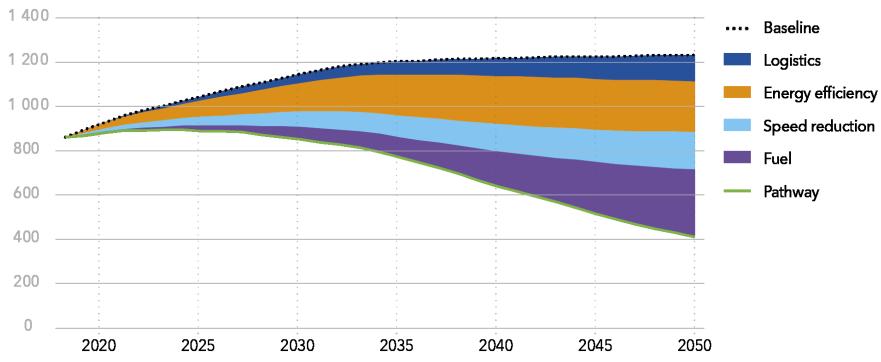
Source: UCL

## Getting to a 50% reduction

Several factors will need to combine to deliver a 50% reduction in emissions from shipping. This is a huge challenge

## Shipping emissions reduction by measure (2018-2050) for the 'design requirements' (DR) pathway

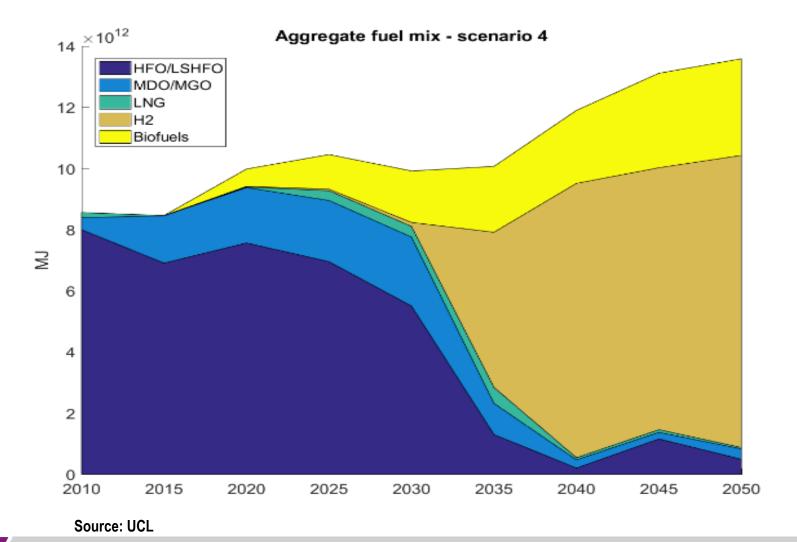
Units: Megatonnes of carbon dioxide (MtCO<sub>2</sub>)



**Source: DNVGL Energy Transition** 

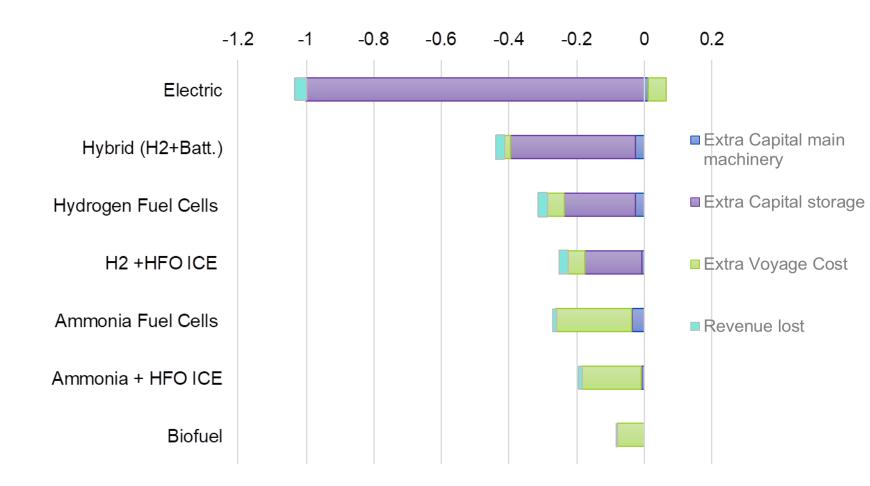
## Complete change in fuel mix required to meet 1.5C target

Traditional fuels and LNG would need to be replaced by Hydrogen and Biofuels to meet a 1.5C limit



#### Cost effects

#### Alternative fuels all give rise to significant operational cost increases

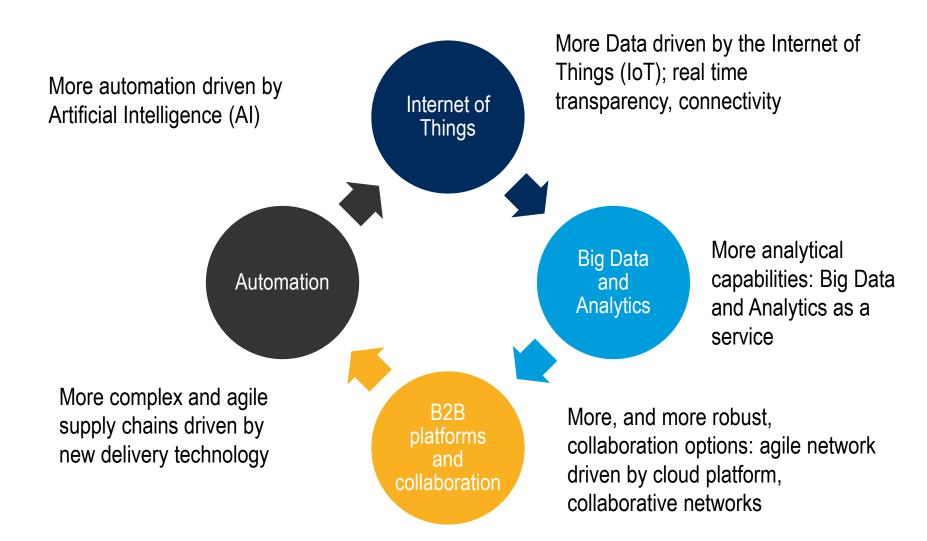


LR UMAS (2017). Zero-Emission Vessels 2030. How do we get there?



## **Technology**

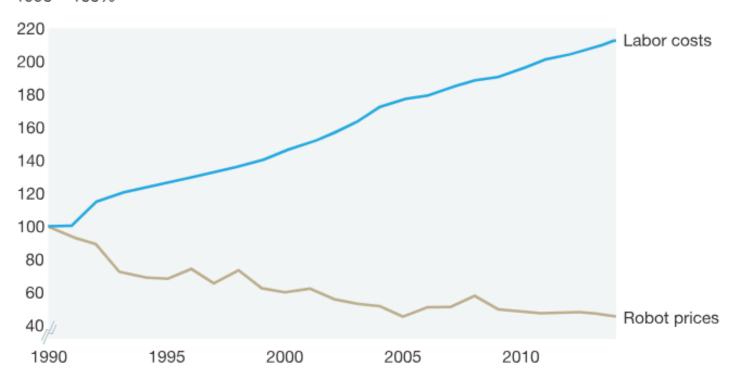
Industrial Revolution 4.0 has wide implications for trade and logistics



## Visible trends: robotics getting cheaper

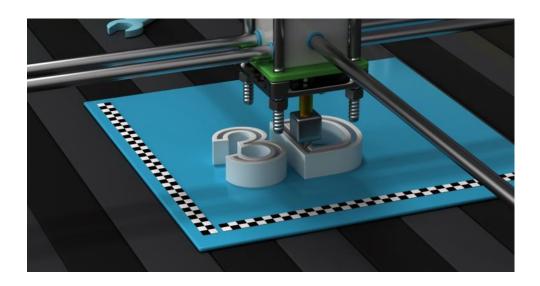
Robot prices have fallen by half in real terms while labour costs have continued to increase. Historical labour cost advantage of emerging economies is diminishing as robots prices fall.

Index of average robot prices and labor compensation in manufacturing in United States, 1990 = 100%



Source: Economist Intelligence Unit; IMB; Institut für Arbeitsmarkt- und Berufsforschung; International Robot Federation; US Social Security data; McKinsey analysis

## 3D printing: impact on trade



- 50% of manufactured goods may be printed in 2040. With slow development the same level will be achieved by 2060.
- May wipe out 40% of world trade by 2040 and 25% by 2060 in case of slow development
- Industrial machines, aerospace, motor vehicles, consumer products and medical/dental products are, in this order, the five biggest buyers of 3D printers. They are responsible for 75% of all investment in 3D printing.
- Reshoring of production to increase.

## Implications for supply chains

New technology will deliver improved visibility, management and asset utilisation. Trade will become almost frictionless

Real time end to end supply chain visibility will be realised Analytics and AI will permit far more effective supply chain management Collaborative platforms will allow almost frictionless trade Collaborative platforms will deliver improvements in transport efficiency and asset utilisation

#### Words of wisdom

Radical change is coming but maritime trade is a very complex ecosystem; change management is demanding and critical

We always overestimate the change that will occur in the next two years and underestimate the change that will occur in the next ten.

Don't let yourself be lulled into inaction."

Bill Gates

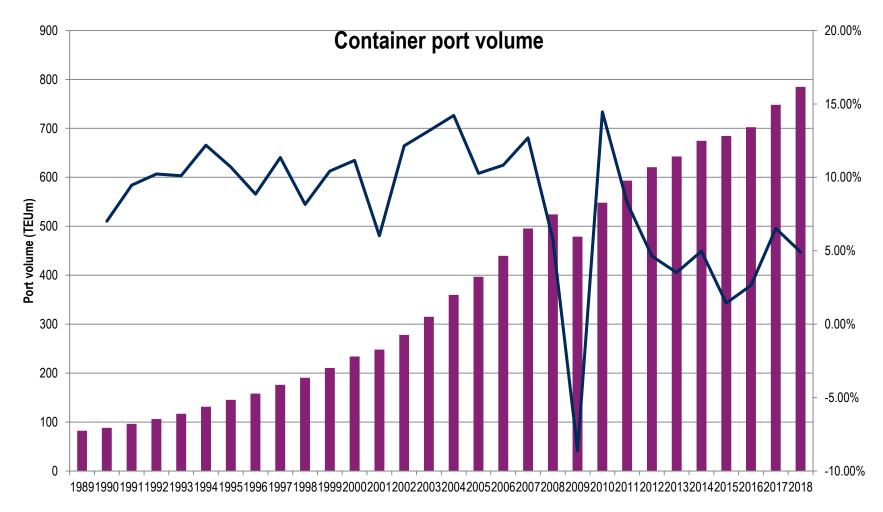
"Getting adoption of new systems is 10% about technology, 90% about change management."

Paul Oestergaard



## Visible trends: container trade growth now modest

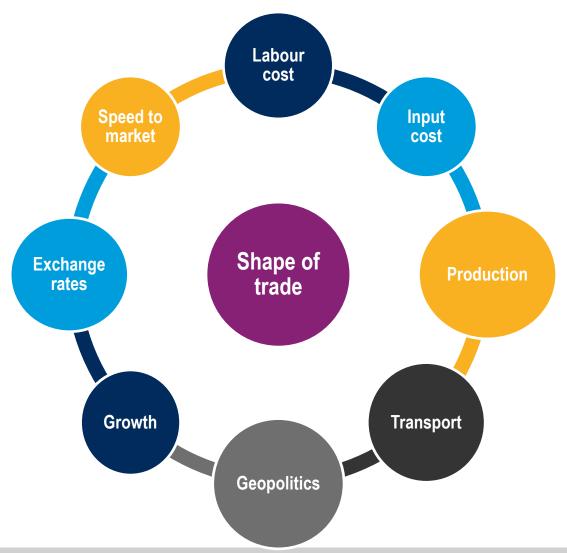
#### Global container trade growth is now converging with global GDP growth



Source: Drewry Container Forecaster (www.drewry.co.uk/research)

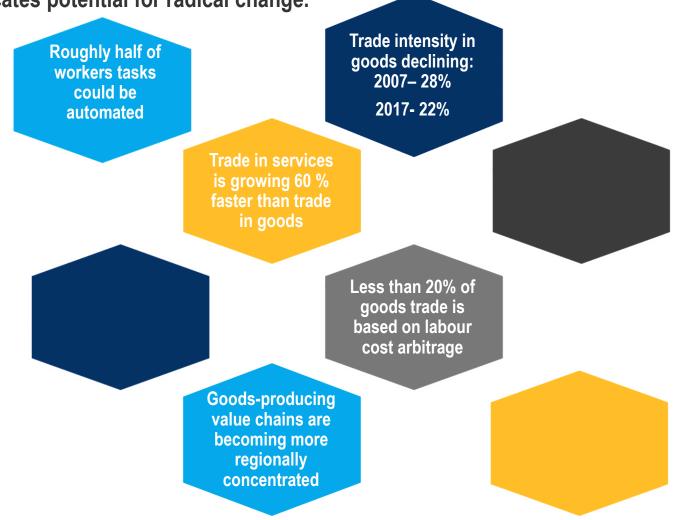
## Shape of trade: factors

A wide variety of factors determines the shape of trade. Future balance is not clear; significant downside risks for maritime trade

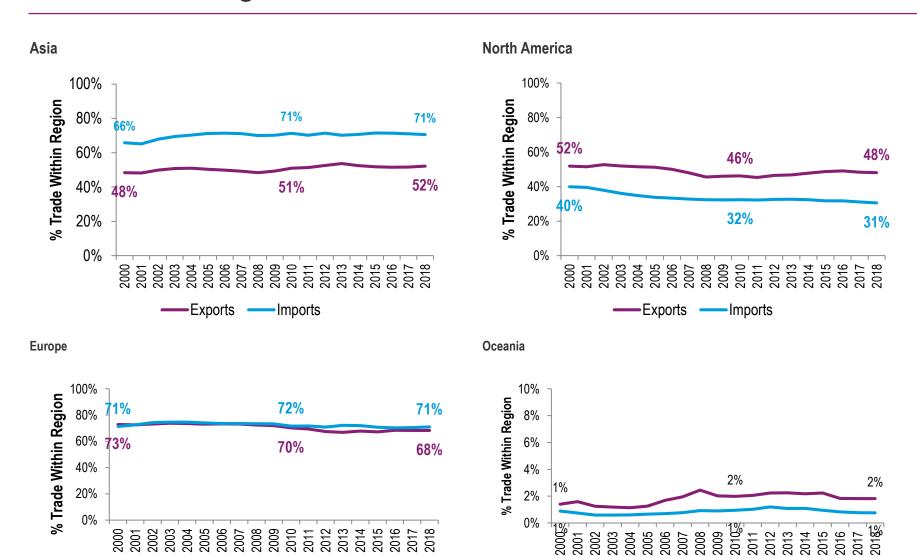


## Visible trends: trade drivers shifting

MGI identifies trends showing that trade patterns are changing. Scope for automation indicates potential for radical change.



## Visible trends: regional share of trade stable



Exports

Imports

Imports

### Straws in the wind



The trend towards shifting manufacturing back to developed countries from cheaper locations is far from straightforward

#### Straws in the wind

Adidas has opened a highly automated facility named "Speedfactory" in Ansbach in which robots will produce shoes for the company



adidas's South Asian factories churn out 720 million shoes a year, but production is slow and inflexible. In Bavaria, robots can make every pair unique. Welcome to the Speedfactory



**Drewry Maritime Advisors** 

# Inside Adidas' Robot-Powered, On-Demand Sneaker Factory



#### Trade scenarios

How various factors will balance out is unclear. Trade may take three future paths. A shift to near or onshoring looks logical

Offshore production continues

Status quo

Stable growth in deep sea trades

Near shoring increases

Regionalisation of trade

Deep sea trade contracts; regional trade grows

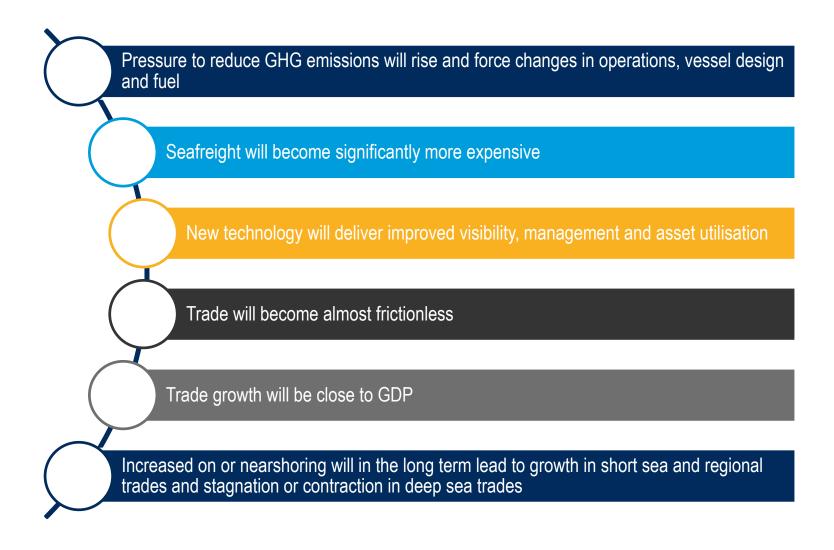
On shoring increases

Trade in manufactures contracts

Contraction in deep sea and regional trades



## **Conclusions**



## Implications for liner shipping

Substantial costs and risks will arise from emissions regulations and development of new vessel technology Total operational costs will rise Supply chain management will become more sophisticated and comprehensive Operational management tools will improve Trade growth will be slow Trade patterns likely to become more regional. Scale will become less important

#### What we do

#### Rigorous analysis, practical advice

In boardrooms across the globe, decisions are made based on the analysis and insight provided by our Maritime Research teams. This rich industry knowledge and understanding provide the unique intelligence that underpins our advisory services.



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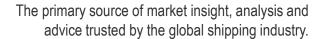
#### **Supply Chain Advisors**

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Tanker Shipping
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Logistics Management
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